

## Message Text

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45

ACTION ARA-20

INFO OCT-01 ISO-00 PM-07 CIAE-00 INR-11 NSAE-00 RSC-01

OMB-01 L-03 MC-02 EB-11 COME-00 TRSE-00 AID-20 IGA-02

DODE-00 SS-20 SP-03 DRC-01 ( ISO ) W

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R 231320Z JUL 74

FM AMEMBASSY MONTEVIDEO

TO SECSTATE WASHDC 6987

C O N F I D E N T I A L MONTEVIDEO 2037

E.O. 11652: GDS

TAGS: MASS, UY

SUBJ: USAF MIMEX OFFER 213 - A-37 AIRCRAFT

REF: (A) STATE 151232; (B) MVD 1986

1. REFTTEL A WAS MOST HELPFUL IN PROVIDING ADDITIONAL INFORMATION NEEDED BY THE EMBASSY BEFORE THE GOU COULD BE APPROACHED WITH A PRECISE PACKAGE OFFER ON THE A-37S. HOWEVER, IT RAISED QUESTIONS REGARDING RECONFIGURATION COSTS AND PROMPTED US TO SEND REFTTEL B. CONSEQUENTLY, THE EMBASSY DECIDED TO AWAIT FURTHER CLARIFICATION BEFORE ATTEMPTING TO BRING THE GOU UP TO DATE ON THE OFFER.

2. WHILE THE MATTER WAS BEING HELD IN THE EMBASSY PENDING CLARIFICATION, THE GOU WAS INFORMED OF MUCH OF THE CONTENTS OF REFTTEL A BY ITS AIR ATTACHE IN WASHINGTON WHO EVEN CITED THE \$417,000 UNIT FIGURE. SHOULD THE FINAL PRICE APPROXIMATE THE HIGHER ESTIMATES (\$450,000), MORE QUESTIONS WILL BE RAISED IN THE MINDS OF THE URUGUAYANS.

3. IF WE ARE TO NEGOTIATE THE FINAL PACKAGE WITH THE GOU WE WOULD APPRECIATE HAVING INFORMATION CONTAINED IN OUR INSTRUCTIONS KEPT IN-HOUSE UNTIL THIS EMBASSY HAS ACTED ON IT AND  
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SO REPORTED. WE DO NOT WANT MORE CONFUSION CREATED

BY HAVING THE OTHER SIDE RECEIVE WHAT IT  
PERCEIVES AS BEING ACCURATE INFORMATION IN WASHINGTON  
WHILE WE AWAIT INSTRUCTIONS ON WHICH TO CONCLUDE  
NEGOTIATIONS HERE.  
SIRACUSA

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MILITARY ASSISTANCE, COSTS, INSTRUCTIONS, DATA, AIRCRAFT SALES, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 JUL 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** kelleyw0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974MONTEV02037  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D740199-0159  
**From:** MONTEVIDEO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740725/aaaaavns.tel  
**Line Count:** 66  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION ARA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** (A) STATE 151232; (B) MVD 1986  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** kelleyw0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 SEP 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <23 SEP 2002 by kelleyw0>; APPROVED <19 FEB 2003 by kelleyw0>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** USAF MIMEX OFFER 213 - A-37 AIRCRAFT  
**TAGS:** MASS, UY, US  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005